



# City of Santa Maria

## REQUEST FOR QUOTE

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For RFQ:  
PANASONIC, CRADLEPOINT & PANORAMA PRODUCTS  
MDC, Mount, Cradlepoint and Antenna project 2025-001

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Issuing Office                      City of Santa Maria  
Information Technology Division  
110 East Cook Street, Room 7  
Santa Maria, CA 93454

Contact Information:      Tim Mellin  
Senior Project Manager  
[tmellin@cityofsantamaria.org](mailto:tmellin@cityofsantamaria.org)  
(805) 361-9549

### **RFQ SCHEDULE**

Date Released:                      October 7, 2025  
RFQ Questions Due:                October 16, 2025  
RFQ Answers Due:                  October 20, 2025  
RFQ Responses Due:                October 22, 2025, by 5:00 pm PST  
RFQ Awarded by:                    November 14, 2025

QUOTES RECEIVED AFTER THE TIME AND DATE STATED ABOVE SHALL BE RETURNED UNOPENED TO THE SENDER.

**REQUEST FOR QUOTE – PANASONIC, CRADLEPOINT & PANORAMA PRODUCTS**  
**Release date – 10/7/2025**

**THIS IS NOT AN ORDER**

The City of Santa Maria (City) Information Technology Division is requesting quotes for the purchase of Panasonic products. Please quote your best price and delivery on Attachment A of this Request for Quote (RFQ) package. Quotes must have "RFQ – PANASONIC, CRADLEPOINT AND PANORMA PRODUCTS" in the subject line and must be submitted via email to [tmellin@cityofsantamaria.org](mailto:tmellin@cityofsantamaria.org) **Quotes must be received no later than 5:00 p.m. PDT on October 22, 2025.** Any quotes not received by the City at 5:00 p.m. PDT, on October, 22, 2025 will not be considered. The City is not responsible for lost or misdirected quotes.

Upon submission of an RFQ, the respondent acknowledges and consents to the following conditions relative to the submission, review, and consideration of its RFQ statement:

- This document is an RFQ and does not constitute a request for proposal (RFP) and does not commit the City to issue an RFP.
- All costs incurred by the respondent in connection with responding to this RFQ shall be borne solely by the respondent.
- The City reserves the right (in its sole judgment) to reject, for any reason, any and all responses and components thereof and to eliminate any and all respondents responding to this RFQ from further consideration of this procurement.
- The City reserves the right (in its sole judgment) to reject any respondent that submits an incomplete response to this RFQ, or a statement that is not responsive to the requirements of this RFQ.
- The City reserves the right, without prior notice, to supplement, amend, or otherwise modify this RFQ, or otherwise request additional information.
- All quotes shall become the property of the City and will not be returned.
- All quotes will be made available to the public at the appropriate time, as determined by the City (in the exercise of its sole discretion) in accordance with the law.
- Neither the City nor the City's respective staff, consultants nor advisors shall be liable for any claims or damages resulting from the solicitation or preparation of the RFQ.
- The City shall be under no obligation to complete all or any portion of the procurement process described in this RFQ.

By virtue of the submittal of RFQ, the respondent acknowledges acceptance of, including but not limited to, all communications concerning this RFQ or the RFQ process shall be directed to the City's designated Contact Person:

**Designated Contact Person (DO NOT SEND LICENSES TO THIS EMAIL):**

City of Santa Maria, Information Technology Division  
Tim Mellin  
110 East Cook Street, Room 7  
Santa Maria, CA 93454  
Email: [tmellin@cityofsantamaria.org](mailto:tmellin@cityofsantamaria.org)  
Bus: 805-361-9549/ Cell: 805-710-8103

**ATTACHMENT A**

Item	SKU	Description	QTY	Unit	Unit Cost	Extended
<b>PANASONIC MDC, DETACHABLE KEYBOARD &amp; SERVICE BUNDLE KITS</b>						
1	CF-338C-03BM	<b>4G LTE MDC:</b> Panasonic Toughbook CF-33 MK4 w/ 4G LTE	56	Each		
2	CF-338C-04BM	<b>5G MDC:</b> Panasonic Toughbook CF-33 MK4 w/ 5G	1	Each		
3	CF-VEK335LMP	<b>Emissive MDC Keyboard for:</b> Panasonic Toughbook CF-33 MK4	20	Each		
4	CF-SVCPSY5	<b>MDC Service Bundle</b> Panasonic Public Safety Service Bundle	57	Each		
<b>MOBILE MOUNT DOCK, VEHICLE MOUNT, CRADLEPOINT ROUTER AND ANTENNA KITS</b>						
5	ST-DEPINSMPD014G	<b>PIU Dock, Mount, Cradlepoint &amp; Antenna Kits WITH INSTALLATION</b>	42	Each		
6	ST-DEPINSMPD034G	<b>PIU Dock, Mount, Cradlepoint &amp; Antenna Kits NO INSTALLATION</b>	1	Each		
7	ST-DEPINSMPD01	<b>CC5500 Command Post Custom SKU Kit WITH INSTALLATION</b>	1	Each		
8	ST-DEPINSMPD024G	<b>Command Unit Rear MDC Mount Kit WITH INSTALLATION</b>	5	Each		
9	ST-DEPINSMPD054G	<b>PD-CColorado + Rec Parks Ranger Units Dock, Mount, Cradlepoint &amp; Antenna Custom SKU Kits WITH INSTALLATION</b>	8	Each		
10	MM-SMPDZEBRA	<b>Zebra Printer &amp; Accessories</b> Printer, Power Kit, Belt Clip, Warranty, One Care, Essential for 3 Years	40	Each		
					<b>Subtotal</b>	\$ -
					Taxable Amount N/A)	\$ -
					Non Taxable Subtotal Amount (Software License Fee)	\$ -
					Environmental Fee	\$ -
					Tax at 8.75% on taxable subtotal only	\$ -
					Shipping (NA)	\$ -
					<b>TOTAL QUOTE</b> (Sum of taxable subtotal, non-taxable subtotal, env. fee, tax, shipping)	\$ -

Quantities are subject to change.

## SPECIFICATIONS:

### PANASONIC MDCs, DETACHABLE KEYBOARD & SERVICE BUNDLE

- **1): CF-338C-03BM: Panasonic Toughbook CF-33 MK4 w/ 4G LTE**  
BSKU, Win11 Pro, Intel Core i7-1370P vPro (up to 5.2GHz), AMT, 12.0" QHD Gloved Multi Touch+Digitizer, 32GB, Intel Iris Xe, 512GB OPAL SSD, Intel Wi-Fi 6E, Bluetooth, 4G EM7595, GPS, COM Splitter, Dual Pass (Ch1:WWAN/Ch2:GPS), Mic and Infrared 2MP Webcam, 8MP Rear Camera, Contactless SmartCard, Barcode, Standard Batteries (2), TPM 2.0, Flat, FZ-SVCTPNF3YR - 3 Year Protection Plus Warranty, FZ-SVC512SSD3Y - 3 Year No Return of Defective Drive, CF-SVCPDEP3Y - 3 Year Premier Deployment, FZ-SVCFESGEN10 - Field Engineering Support
- **2): CF-338C-04BM: Panasonic Toughbook CF-33 MK4 w/ 5G**  
BSKU, Win11 Pro, Intel Core i7-1370P vPro (up to 5.2GHz), AMT, 12.0" QHD Gloved Multi Touch+Digitizer, 32GB, Intel Iris Xe, 512GB OPAL SSD, Intel Wi-Fi 6E, Bluetooth, 5G EM9190 (sub6+C), GPS, COM Splitter, Dual Pass (Ch1:WWAN/Ch2:GPS), Mic and Infrared 2MP Webcam, 8MP Rear Camera, Contactless SmartCard, Barcode, Long Life Batteries (2), TPM 2.0, Bump Out, FZ-SVCTPNF3YR - 3 Year Protection Plus Warranty, FZ-SVC512SSD3Y - 3 Year No Return of Defective Drive, CF-SVCPDEP3Y - 3 Year Premier Deployment, FZ-SVCFESGEN10 - Field Engineering Support
- **3): CF-VEK335LMP: Emissive Keyboard for: Panasonic Toughbook CF-33 MK4**  
Premium Emissive Mk3 Keyboard for CF-33 Mk3, Mk4 (not compatible with mk1/mk2 tablets). Red Backlight (4 levels). USB-A 5 Gbps (2), USB-A 0.5 Gbps, HDMI, VGA, LAN, SDXC (full-size), Serial (USB), Power, Docking Connector, Kensington Lock. Includes Handle/Kickstand. Display can be Opened to any Angle and Supports Convertible Mode. Compatible with Tablet, 33 Laptop Vehicle Dock and 33 Desktop Dock.
- **4): CF-SVCP3Y5: Panasonic Public Safety Service Bundle**  
Public Sector 5th year Service Bundle. Includes 4th and 5th year of Premier Deployment service, 4th and 5th year of HDD no return service, and 4th and 5th year ProPlus warranty entitlement. Prerequisite is concurrent purchase of a 3 year Public Sector bundle model.

### MOBILE MOUNT DOCK, VEHICLE MOUNT, CRADLEPOINT ROUTER AND ANTENNA KITS

- **5): ST-DEPINSMPD014G: PIU Dock, Mount, Cradlepoint & Antenna Kits WITH INSTALLATION**  
Description: Customer Specific–Santa Maria Police Department–Panasonic CF33 and CradlePoint Package-Solution includes an on-dash mount, Panasonic CF33 Laptop no-pass docking station with 5-year warranty, Panasonic approved power supply, swivel arm with side mount, rugged keyboard mount with adapter, TG3 USB backlit keyboard, fully assembled install plate with Vehicle Power Distribution Unit (VPDU), TAA Cradlepoint 1900 with 5-yr NetCloud Essential, one ethernet cable, Reef Sharkee 7-in-1 antenna, Coax Cable FME(f)-FME(m), GPS/GNSS Power Divider, Omni directional UHF Whip, Antenna Lead FME (ftd) SMA Plug antenna (1M), C23F-5M MPL(m)-FME(f) 5 Meter Cable, and installation wiring kit. Includes removal of existing pedestal mount and antenna and installation of new mount, router/modem, keyboard with mount, and all other items in this sku. Package assumes the vehicle currently has a console or tunnel mounting plate. Kitting, installation, project management, reporting, T&E, and ground shipping included. Based on 2-3 installations per day per team per location.
- **6): ST-DEPINSMPD034G: PIU Dock, Mount, Cradlepoint & Antenna Kits NO INSTALLATION**  
Description: Customer Specific–Santa Maria Police Department–Panasonic CF33 and CradlePoint MDT KIT-Solution includes an on-dash mount, Panasonic CF33 Laptop no-pass docking station with 5-year warranty, Panasonic approved power supply, swivel arm with side mount, rugged keyboard mount with adapter, TG3 USB backlit keyboard, fully assembled install plate with Vehicle Power Distribution Unit (VPDU), TAA Cradlepoint 1900 with 5-yr NetCloud Essential, one ethernet cable, Reef Sharkee 7-in-1 antenna, Coax Cable FME(f)-FME(m), GPS/GNSS Power Divider, Omni directional UHF Whip, Antenna Lead FME (ftd) SMA Plug antenna (1M), C23F-5M MPL(m)-FME(f) 5 Meter Cable and installation wiring kit. SKU; NO INSTALLATION INCLUDED. Kitting and Ground Shipping included.

- **7): ST-DEPINSMPD01: CC5500 Command Post Custom SKU Kit WITH INSTALLATION**  
Request for 5G (one off) - Description: Customer Specific–Santa Maria Police Department–Panasonic CF33 Tablet and CradlePoint Package–Solution includes a Panasonic CF33 dual pass docking station with 5-year warranty, Panasonic approved power supply, heavy duty dash mount to secure dock, swivel arm with side mount, rugged keyboard mount with adapter, TG3 USB backlit keyboard, fully assembled install plate with Vehicle Power Distribution Unit (VPDU), TAA Cradlepoint 1900 with 5-yr NetCloud Essential, one ethernet cable, Reef Sharkee 7-in-1 antenna, Coax Cable FME(f)-FME(m), GPS/GNSS Power Divider, Omni directional UHF Whip, Antenna Lead FME (ftd) SMA Plug antenna (1M), C23F-5M MPL(m)-FME(f) 5 Meter Cable, and installation wiring kit. Includes removal of existing pedestal mount and antenna and installation of new mount, router/modem, keyboard with mount, and all other items in this sku. Package assumes the vehicle currently has a console or tunnel mounting plate. Kitting, installation, project management, reporting, T&E, and ground shipping included. Based on 2-3 installations per day per team per location
- **8): ST-DEPINSMPD024G: Command Unit Rear MDC Mount Kit WITH INSTALLATION**  
Description: Customer Specific–Santa Maria Police Department–Panasonic CF33 Rear KIT (Command Units)-Solution includes a Panasonic CF33 Laptop no-pass docking station with 5-year warranty, Panasonic approved power supply, flat horizontal surface base, and 9” locking slide arm with clevis. Kitting, installation, project management, reporting, T&E, and ground shipping included. Kitting, installation, project management, reporting, T&E, and ground shipping included. Installation will happen concurrently with the installation of ST-DEPINSMPD01. To be purchased with SKU: ST-DEPINSMPD014G
- **9): ST-DEPINSMPD054G: Chevrolet Colorados + Rec & Parks Units Dock, Mount, Cradlepoint & Antenna Custom SKU Kits WITH INSTALLATION**  
Description: Customer Specific–Santa Maria Police Department–Panasonic CF33 and CradlePoint PD, PD Chevrolet Colorado, Rec & Parks Ranger PD Package: Solution includes a Panasonic CF33 Laptop no-pass docking station with 5-year warranty, Panasonic approved power supply, rugged keyboard mount with adapter, TG3 USB backlit keyboard, fully assembled install plate with Vehicle Power Distribution Unit (VPDU), TAA Cradlepoint 1900 with 5-yr NetCloud Essential, one ethernet cable, Reef Sharkee 7-in-1 antenna, Coax Cable FME(f)-FME(m), GPS/GNSS Power Divider, Omni directional UHF Whip, Antenna Lead FME (ftd) SMA Plug antenna (1M), C23F-5M MPL(m)-FME(f) 5 Meter Cable and installation wiring kit. Includes installation of dock, power supply, router/modem, keyboard with mount, and all other items in this sku. Package assumes current mounting solutions will be reused. Kitting, installation, project management, reporting, T&E, and ground shipping included.
- **10): MM-SMPDZEBRA: Zebra Printers & Accessories**  
Description: Customer Specific–Santa Maria Police Department–Zebra E-Citation Kits–Solution includes a Zebra DT Printer ZQ521, OneCare Essential with Comprehensive Coverage, Power Kit AC Adapter, and belt clip (5 per pack). Kitting and Ground Shipping included. SKU does not include installation.

Quantities are subject to change.

The City expects to receive all licenses prior to December 1, 2025. Please specify your expected timeframe for sending licenses so we can adjust accordingly. Please email all license codes to:

ATTN: Michael Haberkern  
**(SEND LICENSES TO THIS EMAIL):**  
Email: [helpdesk@cityofsantamaria.org](mailto:helpdesk@cityofsantamaria.org)  
110 East Cook Street, Room 7  
Santa Maria, CA 93454

Thank you.

The undersigned declares that they have carefully examined this specification; is thoroughly familiar with its contents; is authorized to represent the proposing firm, and hereby agrees to provide the specified products for the above cost quoted in full. Prices quoted should include all delivery and handling charges.

***Firm Name and Address***

<i>Contact</i>	<i>Phone</i>

***Signature of Authorized Representative***

	<i>Date</i>
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