

REQUEST FOR QUOTE - JUNIPER PRODUCTS
Release date – 11/01/2022

NOTICE INVITING BIDS
CITY OF SANTA MARIA, CA

SEALED BIDS will be received at the following addresses:

IF HAND-DELIVERING A SEALED BID, it will be received at the office of the City Clerk located in the Lobby Area of Santa Maria Public Library at 421 S. McClelland Street, Santa Maria, CA 93454.

IF MAILING OR SENDING BY COURIER A SEALED BID, it will mail to the Attention of the City Clerk's Office, 110 E. Cook Street, Santa Maria, CA 93454, until

2:00 p.m. local time, Monday, November 14, 2022

at which time they will be publicly opened and read for providing network equipment as follows:

The City of Santa Maria (City) Information Technology Division is requesting quotes for the purchase of Juniper networking products. Bidders should quote their best price and delivery on Attachment A of the Request for Quote (RFQ) package. Sealed quotes are to be delivered to the address noted above and must clearly indicate "*RFQ – JUNIPER PRODUCTS*" on the envelope. The specifications, quantities and further instructions can be found in the Requests for Quote section at: <https://www.cityofsantamaria.org/city-government/departments/public-works-services/bids-and-proposals>.

Bids shall be executed on the forms provided in Request for Quotes package and in accordance with the instructions contained therein. Bids will be publicly opened in the City Hall Council Chambers located at 110 E. Cook Street, Santa Maria, CA 93454.

The City of Santa Maria reserves the right to reject any and all bids and to waive all minor irregularities.

The City is a charter city and any contracts into which the City enters may be subject to the provisions of its charter, which may supersede certain provisions of the public contract code and other provisions of state law.

Dated at City of Santa Maria, County of Santa Barbara, California this 1st day of November 2022.

BY: /S/ RHONDA M. WHITE
Rhonda M. White, CMC
Chief Deputy City Clerk
City of Santa Maria, CA

Upon submission of a response to this RFQ, the respondent acknowledges and consents to the following conditions relative to the submission, review, and consideration of its RFQ submission:

- This document is an RFQ and does not constitute a request for proposal (RFP) and does not commit the City to issue an RFP.
- All costs incurred by the respondent in connection with responding to this RFQ shall be borne solely by the respondent.
- The City reserves the right (in its sole judgment) to reject, for any reason, any and all responses and components thereof and to eliminate any and all respondents responding to this RFQ from further consideration of this procurement.
- The City reserves the right (in its sole judgment) to reject any respondent that submits an incomplete response to this RFQ, or a statement that is not responsive to the requirements of this RFQ.
- The City reserves the right, without prior notice, to supplement, amend, or otherwise modify this RFQ, or otherwise request additional information.
- All quotes shall become the property of the City and will not be returned.
- All quotes will be made available to the public at the appropriate time, as determined by the City (in the exercise of its sole discretion) in accordance with the law.
- Neither the City nor the City's respective staff, consultants nor advisors shall be liable for any claims or damages resulting from the solicitation or preparation of the RFQ.
- The City shall be under no obligation to complete all or any portion of the procurement process described in this RFQ.

By virtue of the submittal to this RFQ, the respondent acknowledges acceptance of, including but not limited to, all communications concerning this RFQ or the RFQ process shall be directed to the City's designated Contact Person:

Designated Contact Person:

City of Santa Maria Information Technology Division
James Oswald, Senior Project Manager
110 East Cook Street, Room 7
Santa Maria, CA 93454

Email: joswald@cityofsantamaria.org /Bus: (805) 361-9994 /Cell: (805) 863-4255

ATTACHMENT A

Item	SKU	Part No. and Description	Quantity	Unit	Taxable?	Unit Cost	Extended
1	EX4400-48P	48x1G POE switch with 2x100G uplink/stacking ports. 90W POE. MACsec AES256 capable (optional license sold separately). Optional extension module(sold separately): 4x10G or 4x25G	4	Each	Yes		
2	EX4400-EM-4Y	4x25G SFP28 extension module for EX4400 series of switches. MACsec AES256	4	Each	Yes		
3	JPSU-1600-C-AC-AFO	1600W Compact AC AFO power supply for EX4400 switches	4	Each	Yes		
4	CBL-PWR-C15M-HITEMP-US	Power Cord, AC, US/Canada, C15M, 13A/125V, 2.5m, Straight Nema N5-15 to straight high temp C15M	4	Each	Yes		
5	SFPP-10G-SR-C	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	4	Each	Yes		
6	SUB-EX48-2S-5Y-N	5 Year Wired Assurance and Virtual Network Assistant (VNA) Subscription for EX48 port switches; Includes Juniper Care Next Day Support for EX2300, EX3400, EX4300, EX4400 48 port devices.	4	Each	No		
7	QFX5110-48S-AFO2	48 SFP+ and 4 QSFP28, front to back air flow, AC	12	Each	Yes		
8	S-QFX5K-C1-A1-5	5 yr term Advanced1 license for Class 1 QFX5K products	12	Each	No		
9	SUB-EX48-1S-5Y	5 Year Wired Assurance Subscription for EX48 port, QFX5120-48Y, QFX5120-48YM, QFX5120-48T, QFX5110-48S switches. Includes software updates, upgrades, cloud subscriptions, network	12	Each	No		
10	SUB-EX-VNA-5Y	5 Year Virtual Network Assistant (VNA) Subscription for EX switches;	12	Each	No		
11	SFPP-10G-SR-C	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	6	Each	Yes		
12	QSFP-100G-SR4-C	QSFP28, 100GE SR4, MMF OM3 70 meters and OM4 100 meters, Standard Temperature (0 through 70 DEGREE C), MPO-12 connector	12	Each	Yes		
13	JNP-100G-DAC-1M	QSFP28, 100GE Direct Attach Copper Cable, 1 meter, Standard Temperature (0 through 70 DEGREE C), 0,015W, 30 AWG	2	Each	Yes		
14	JNP-100G-DAC-3M	QSFP28, 100GE Direct Attach Copper Cable, 3 meters, Standard Temperature (0 through 70 DEGREE C), 0,015W, 26 AWG	2	Each	Yes		
15	SVC-ND-QFX5-48S2	Juniper Care Next Day Support for QFX5110-48S-D-AF2,QFX5110-48S-D-AFO2,QFX5110-48S-AF2 and QFX5110-48S-AFO2	12	Each	No		
16	QFX5120-48Y-AFO2	QFX5120-48Y, airflow out, redundant AC PSUs and FANs Ships with base S/W features.	4	Each	Yes		
17	SUB-EX48-1S-5Y	5 Year Wired Assurance Subscription for EX48 port, QFX5120-48Y, QFX5120-48YM, QFX5120-48T, QFX5110-48S switches. Includes software updates, upgrades, cloud subscriptions, network	4	Each	No		
18	SUB-EX-VNA-5Y	5 Year Virtual Network Assistant (VNA) Subscription for EX switches;	4	Each	No		
19	SFPP-10G-LRT2-C	SFP+, 10GBASE-LR Type 2, SMF 10 km, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	24	Each	Yes		
20	JNP-SFP-25G-SR	25GBASE-SR Module supports a link length of 70m on MMF (OM3) and up to 100m on MMF (OM4).	6	Each	Yes		
21	SFPP-10G-SR-C	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	1	Each	Yes		
22	QSFP-100G-SR4-C	QSFP28, 100GE SR4, MMF OM3 70 meters and OM4 100 meters, Standard Temperature (0 through 70 DEGREE C), MPO-12 connector	14	Each	Yes		
23	JNP-100G-DAC-1M	QSFP28, 100GE Direct Attach Copper Cable, 1 meter, Standard Temperature (0 through 70 DEGREE C), 0,015W, 30 AWG	4	Each	Yes		
24	SVC-ND-QFX5-48YB	Juniper Care Next Day Support for QFX5120-48Y-D-AFO2,QFX5120-48Y-D-AF2,QFX5120-48Y-AFO2 & QFX5120-48Y-AF2	4	Each	Yes		
25	EX4400-48P	48x1G POE switch with 2x100G uplink/stacking ports. 90W POE. MACsec AES256 capable (optional license sold separately). Optional extension module(sold separately): 4x10G or 4x25G	9	Each	Yes		
26	EX4400-EM-4Y	4x25G SFP28 extension module for EX4400 series of switches. MACsec AES256	9	Each	Yes		
27	JPSU-1600-C-AC-AFO	1600W Compact AC AFO power supply for EX4400 switches	9	Each	Yes		
28	CBL-PWR-C15M-HITEMP-US	Power Cord, AC, US/Canada, C15M, 13A/125V, 2.5m, Straight Nema N5-15 to straight high temp C15M	9	Each	Yes		
29	QSFP-100G-SR4-C	QSFP28, 100GE SR4, MMF OM3 70 meters and OM4 100 meters, Standard Temperature (0 through 70 DEGREE C), MPO-12 connector	9	Each	Yes		
30	JNP-SFP-25G-SR	25GBASE-SR Module supports a link length of 70m on MMF (OM3) and up to 100m on MMF (OM4).	6	Each	Yes		
31	SFPP-10G-SR-C	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	9	Each	Yes		
32	JNP-SFP-25G-DAC-1M	SFP28, 25GE Direct Attach Copper Cable, 1 meter, Standard Temperature (0 through 70 DEGREE C), 0,5W, 30 AWG	6	Each	Yes		
33	SUB-EX48-2S-5Y-N	5 Year Wired Assurance and Virtual Network Assistant (VNA) Subscription for EX48 port switches; Includes Juniper Care Next Day Support for EX2300, EX3400, EX4300, EX4400 48 port devices.	9	Each	No		
34	EX4400-48MP	12x1/2.5/5/10G, 36x1/2.5G Multigigabit switch with 2x100G uplink/stacking ports. 90W POE. MACsec AES256. Optional extension module:4x10G or 4x25G	2	Each	Yes		
35	EX4400-EM-4Y	4x25G SFP28 extension module for EX4400 series of switches. MACsec AES256	2	Each	Yes		
36	JPSU-1600-C-AC-AFO	1600W Compact AC AFO power supply for EX4400 switches	2	Each	Yes		
37	CBL-PWR-C15M-HITEMP-US	Power Cord, AC, US/Canada, C15M, 13A/125V, 2.5m, Straight Nema N5-15 to straight high temp C15M	2	Each	Yes		
38	QSFP-100G-SR4-C	QSFP28, 100GE SR4, MMF OM3 70 meters and OM4 100 meters, Standard Temperature (0 through 70 DEGREE C), MPO-12 connector	2	Each	Yes		
39	SUB-EX48-2S-5Y-N	5 Year Wired Assurance and Virtual Network Assistant (VNA) Subscription for EX48 port switches; Includes Juniper Care Next Day Support for EX2300, EX3400, EX4300, EX4400 48 port devices. EX2300 Compact Fanless 12-port 10/100/1000BaseT PoE+, 2 x 1/10G SFP/SFP+ (optics sold separately)	2	Each	No		
40	EX2300-C-12P	Rack Mount Kit for EX2300-C	5	Each	Yes		
41	EX2300-C-RMK	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	5	Each	Yes		
42	SFPP-10G-SR-C	SFP+, 10GBASE-SR, MMF OM3 300 meters and OM4 400 meters, Standard Temperature (0 through 70 DEGREE C), Duplex LC connector	5	Each	Yes		
43	SUB-EX12-2S-5Y-N	5 Year Wired Assurance and Virtual Network Assistant (VNA) Subscription for EX12 port switches; Includes Juniper Care Next Day Support for EX2300, EX3400, EX4300 12 port devices.	5	Each	No		
44	EDU-JUN-ALL	All Access Bundle - provides access to OnDemand and Juniper facilitated OE courses 1 person, nondiscountable	4	Each	No		
						Taxable subtotal	
						Tax at 8.75%	
						Non-taxable subtotal	
						Shipping	
						TOTAL QUOTE	

The award for this solicitation will be made to the bidder with the lowest responsible bid.

The undersigned declares that (s)he has carefully examined this specification; is thoroughly familiar with its contents; is authorized to represent the proposing firm, and hereby agrees to provide the specified products for the above cost quoted in full. Prices quoted should include all delivery and handling charges.

Firm Name and Address

<i>Contact</i>	<i>Phone</i>

Signature of Authorized Representative

<i>Date</i>
